

CREDIT PROTECTION STRATEGIES

Meeting

Wednesday May 20
11:30am - 1:30pm

The White House Inn
4940 Mulhauser Road
West Chester, OH

Price:

\$20 per member
\$25 non-member

Registration/Lunch
11:30 - 12:30
Speaker
12:30 - 1:30

Instructor:
Richard L. Ferrell

Register by:
May 15th

For more information or to register

Contact:

Julie Copenhaver at

jcopenhaver@skltd.com

or

Karen Zieger at

kzieger@cincinnaticontainer.com

- **How to do business with a financially - stressed company (including in bankruptcy)**
- **Pre-Bankruptcy planning & Risk Management issues**
 - Pros and cons of various credit protection devices:
 - Replenishing Deposits
 - Letters of Credit
 - COD/CIA
 - Insider or Affiliate Guaranties
 - PMSI's
 - Consignments
 - UCC Adequate Assurances issues
- **Rights & Remedies of the Creditor**
 - Past-due and future debts in the event your customer file for bankruptcy protection.

RICHARD L. FERRELL is an attorney in the Business Restructuring and Creditor Rights Practice of Taft Stettinius & Hollister LLP. Mr. Ferrell is Board Certified in Business Bankruptcy Law by the American Board of Certification. He received his undergraduate degree from High Point University in North Carolina and his law degree from the University of Akron School of Law, where he served as a published member of the editorial board of the *Akron Law Review* and the *Akron Tax Journal*. Mr. Ferrell focuses his practice on Chapter 11 business reorganizations, loan restructurings and work-outs involving distressed businesses, UCC Article 9 dispositions, intercreditor and supplier arrangements, and debtor and creditor rights including representation of corporate debtors, creditors committees, secured and DIP financing lenders and institutions, commercial real estate and shopping center developers and lessors and various trade creditors. He's admitted to practice in the State of Ohio, the Commonwealth of Kentucky, U.S. District Courts, Northern and Southern Districts of Ohio, Eastern and Western Districts of Kentucky and the U.S. Court of Appeals, Sixth Circuit. Mr. Ferrell is a member of the Turnaround Management Association and the American Bankruptcy Institute.

Meeting Registration

Register by May 15th

Price

\$20.00 per member

\$25 non-member

* Indicates required field

NAME OF SEMINAR* Credit Protection Strategies

DATE OF SEMINAR* May 20, 2009

NAME OF YOUR COMPANY* _____

NACM GLR MEMBER # _____

ADDRESS _____

CITY, STATE, ZIP _____

NAME OF CONTACT* _____

EMAIL ADDRESS* _____

Check Enclosed for \$ _____

Please bill:

Company
 Credit Card Visa MC

Card Number _____

Exp Date _____ last 3 digits on back of card _____

New writable registration form. Just click on "save as", type in your information, save and email it.